

Grant Writing

Getting Results

Grant Writing

- ▶ Authority – 33 USC 2325 and 33 USC 2328
 - ER/EP 1130-2-500
 - Challenge Partnership agreements
- ▶ Corps may not solicit contributions – but partners can

Grant Writing

- ▶ Who gives grants?

- ▶ Government

- ▶ Foundations

- ▶ Typical

- ▶ Family

- ▶ Community

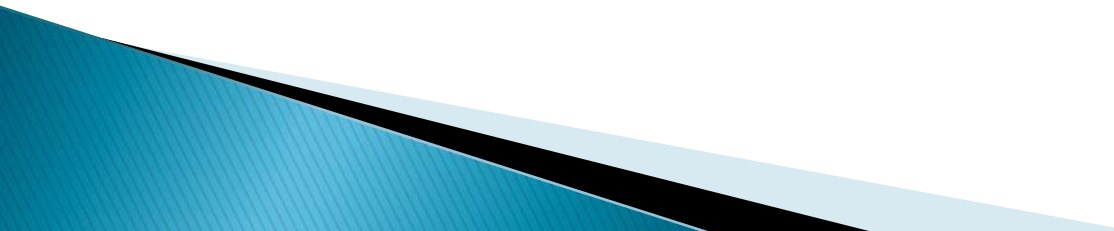
- ▶ Commercial

Grant Writing

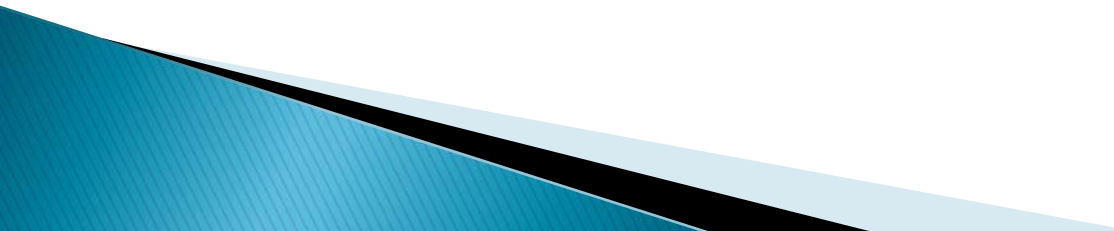
▶ Corporations

- Corporate Foundations vs. contributions office
 - Timing
 - Contacts local/national
 - Grants vs Sponsorships
 - Free stuff, consulting
 - Event sponsorship, logos on media

Grant Writing

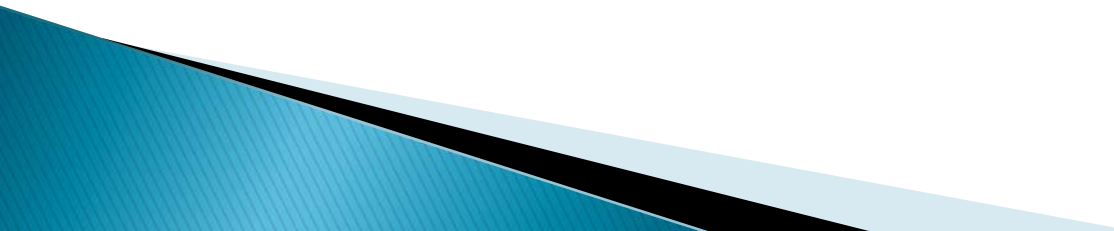
- ▶ Government Grants
 - ▶ State
 - ▶ Federal
 - Limits
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Grant Writing

- ▶ Individual Grants
 - ▶ Research –who, why, past grants, etc
 - ▶ On line
 - ▶ Local
 - ▶ Directories
 - ▶ Building contacts
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Grant Writing

▶ Writing a strong Proposal

- Clear purpose statement
 - Relevance/ benefits to grantor
 - Letters of Inquiry
 - Strict conformance to grant requirements, format
 - Schedule
 - Budget – present entire picture
 - Coordination
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Grant Writing

- ▶ Follow through
 - Document results
 - Grant reporting requirements
 - Photos
 - Publicity
 - Thank yous
 - Coordination with partners

New requests success breeds more success

